



**Virginia Coalfield Economic Development Authority
Existing Business Appreciation Ceremony
Companies Recognized**

May 20, 2010

Alpha Natural Resources, the third-largest coal producer in America and the nation's largest producer of metallurgical coal, is the top producer in the Virginia Coalfield Economic Development Authority region and plays a significant role in economic development. Current Alpha Chairman Mike Quillen served as VCEDA's first chairman when the organization was created by the Virginia General Assembly in 1988. Today he serves as treasurer of the VCEDA Board of Directors. Alpha employs more than 6,200, with nearly 1,500 of those Virginia employees, and operates more than 60 mines and 14 coal preparation plants in 2.3 billion tons of reserves in four U.S. coal-producing basins. Alpha recently held a groundbreaking ceremony for a new headquarters facility, which will be located in Bristol, VA.

Appalachian College of Pharmacy, located in Oakwood in Buchanan County, offers the only three-year Doctor of Pharmacy degree program in Virginia and recently graduated its third class of more than 60 students. In January of this year, the college was awarded full accreditation by the Accreditation Council for Pharmacy Education (ACPE). Established in 2003, the college welcomed its inaugural class in August of 2005. More than 90 percent of its graduates have passed the North American Pharmacy Licensure Examination on their first attempt, and the majority of graduates are practicing pharmacy in the Appalachian Region. The college was created to serve regional needs and to provide a model for progressive pharmacy practice and education in context with rural health care. VCEDA assisted with funding for the college project.

Appalachian School of Law, located in Grundy in Buchanan County, was established in 1994 as an independent not-for-profit educational institution and began offering classes in the fall of 1997. Governed by a Board of Trustees, ASL provides a quality program for the professional preparation of lawyers and awards the Juris Doctor or J.D. degree. Its general curriculum emphasizes dispute resolution, ethics, and professional responsibility. In addition to the degree program, the law school has begun to offer courses for continuing education. ASL is fully accredited by the American Bar Association, and its graduates are eligible to sit for the bar examination in any U.S. state or the District of Columbia. VCEDA assisted with funding for the law school project.

AT&T operates a customer service center in Lebanon in Russell County. More than 275 employees handle purchases of AT&T products and services; such as collections, payments for wireless bills and accessories. VCEDA assisted with funding for this project. This funding was used to help develop the facility in Lebanon from which the company operates. The AT&T center in Lebanon is one of the largest of its kind in the region.

AT&T Virginia Relay Center, one of the early customer contact centers established in the VCEDA region, operates under a contract with the Virginia Department of Deaf Disabled and Hearing and employs 103 full-time workers. The Virginia Relay Center enables people who are deaf, hard of hearing, DeafBlind, or speech disabled to communicate by TTY (text telephone) or another assistive telephone device with anyone who uses a standard phone. VCEDA assisted with funding for this center, which was used to assist with the development of the facility.

Bryant Electric, LLC, a locally owned company formed in July 2008, purchased assets of an existing Wise County business, Bryant's Mine Electric, Inc., and moved to a new location in Wise. The company specializes in rebuild and custom build of electric motors and equipment and supplies electrical and communications supplies and services for the mining industry. VCEDA approved a loan to Bryant Electric to assist with the move to the new location where the company hopes to employ 30 full-time employees within three years.

Buchanan Pump Service and Supply Co., Inc. in Pound, VA manufactures, sells, and services water pumps and other products, including the water pump installed in the Trump Tower in New York City. Locally owned Buchanan Pump has been in business in Wise County since 1974, providing sales and service of pumps, motors, starters and other equipment to businesses throughout the central Appalachian region. The company expanded its Pound facility in 2007 adding more than 25,000 square feet. The company has 50 employees and services a diverse group of industries including the coal industry, rock quarries, industrial areas, and municipalities from the Pound location and from its Oak Hill, WV facility. VCEDA approved a loan to this company to assist with the expansion.

Ceramic Technology, Inc., located in Cedar Bluff in Tazewell County employs 50 and recently celebrated its 23rd year in business. Ceramic Technology is the leader in designing and fabricating long-lasting equipment for the mineral and aggregate processing industries. CTI's team of engineers and mechanics combine their experience and efforts to replace or redesign maintenance fabrication to meet cycle demands and to increase flow efficiency and service life. By utilizing ceramic lining, CTI's fabrications normally outlast O.E.M. equipment by a 10 to 1 factor. VCEDA assisted with funding for CTI.

CGI has 361 full-time employees and operates its Southwest Virginia Center of Excellence in the

Russell Regional Business Technology Park and in offices located at the Russell County Governmental Center in Lebanon. CGI provides systems integration and consulting; managed application services; technology management, primarily in software development and testing; and business process services. With the announcement in late 2005 that CGI would locate its new facility in Lebanon, VCEDA began to see its strategies to attract high-tech jobs to the region become a reality. VCEDA assisted with funding for this project.

Clinch River Forest Products, Inc., located in Tazewell County, employs 70 full-time workers and is a privately held corporation founded by four experienced sawmill owners and timber growers from Southwest Virginia. The company processes timber harvested in Tazewell and surrounding counties using new technology that removes less sawdust in the manufacturing process, thereby increasing the yield from each log sawed. VCEDA approved funding to this company.

CNX Gas Company, CNX Gas is a Pittsburgh, PA-based independent natural gas exploration, development, production and gathering company operating in the Appalachian and Illinois Basins of the United States. CNX is a leading producer of coalbed methane (CBM). The gas operations of CONSOL Energy, from which CNX Gas evolved, had its genesis in Virginia, which has the vast majority of the company's proved reserves. CNX Gas operates more than 2,600 wells connected by approximately 1,030 miles of gathering lines and infrastructure. As a leading gas producer, CNX Gas is represented on the VCEDA Board of Directors.

CONSOL Energy Inc., headquartered in Pittsburgh, PA, is the largest producer of high-Btu bituminous coal in the United States. Named one of America's most admired companies by Fortune magazine, CONSOL Energy has evolved from a single-fuel mining company into a multi-energy producer of both high-Btu coal and gas. CONSOL operates 17 bituminous coal mining complexes in six states and reports proven and probable coal reserves of 4.5 billion tons. CONSOL Energy operates mines in Southwest Virginia and is one of the largest employers in Buchanan County. As a leading coal producer in our region, CONSOL Energy is represented on the VCEDA Board of Directors.

Crutchfield Corporation established Crutchfield's first customer service center outside Charlottesville in 1998 in our region. Beginning with 16 employees in a Norton facility, Crutchfield grew to 100 employees and operates from the Wise Industrial Park. Crutchfield Corporation, which celebrated its 35th anniversary in 2009, is one of the nation's leading catalog and Internet retailers of consumer electronics products. The Wise Crutchfield center continues to add services for customers, innovative work practices for employees, and continually wins awards for providing excellent customer service.

Cumberland Resources Corporation employs 450 full-time employees in Virginia and is a

leading coal producer in our region. The company was recently purchased by Massey Energy, a Virginia-based coal producer. The acquisition has provided Massey with an estimated 416 million tons of coal reserves. Cumberland Resources is headquartered in Wise County.

Dominion Virginia Power is more than 60 percent complete with the construction of the 585-megawatt Virginia City Hybrid Energy Center in Wise County. The project, which has 1,598 employees on-site during the construction phase, was described as the largest economic development announcement in history in our region during the groundbreaking for the \$1.8 billion project in August 2008. Construction employees have worked 4 million man-hours without a lost time accident, and the plant is projected to begin operation in 2012.

EQT Corporation, formerly Equitable Resources, is an integrated energy company headquartered in Pittsburgh, PA, and the largest producer of natural gas in the Appalachian region. In 2008 EQT broke ground for its new Virginia headquarters in Clintwood in Dickenson County, which is now complete and occupied. That same year the company earmarked \$179 million in direct capital spending in Southwest Virginia and announced that when coupled with capital commitments for partnership development and joint natural gas well drilling efforts, the company's capital commitment to the region would exceed \$300 million in 2008. Operating in four states, EQT is a technology-driven leader in the integration of air and horizontal drilling. EQT drilled 702 wells in 2009 in the Appalachian Basin.

InTouch Sales established a customer service center in the Richlands Professional Building in Tazewell County last December. Melanie Maggard, a native of the region, and Anthony Faulds, wanted to establish another customer service center location for their California-based information technology services company. Their company provides a variety of Internet services, such as web applications and database design, along with various engineering technologies and services. InTouch Sales in Richlands employs 40 and handles online requests for information on higher education opportunities.

Jennmar Corporation of Virginia, Inc. built a modern 65,000 square foot facility in Pounding Mill in Tazewell County in 1994 and expanded in 1999 to its current size. Jennmar manufactures the industry's most technically advanced line of roof support systems including resin. The Tazewell County facility serves the Virginia, Tennessee, southwestern West Virginia, and southeastern Kentucky market. Jennmar's corporate headquarters is in Pittsburgh, PA, and from 1922 until 1972 the company was engaged in various businesses related to the coal mining industry. In 1972, Jennmar began to change the primary focus of its business to the manufacturing of roof support systems. The company also has expanded into other product lines, including corrugated metal pipe. VCEDA provided funding to help with development of the company's expansion phase in the Wardell Industrial Park.

J & R Manufacturing, Inc. is a private company located in Bluefield, VA. Established in 1976, the

company manufacturers electric connectors and machinery primarily for the mining industry. The company employs 25 at its facility in the Bluefield Industrial Park. J & R received funding from VCEDA to assist with their project.

Kavanaugh CallCenter Group (KCG) was founded in 2005 by Kathy Kavanaugh, site owner and director. Kathy is a 30+ year veteran of large scale call centers serving financial services, hospitality, retail and other service businesses. She wanted to achieve her vision for customer service by tapping into small town values while giving back to the community upon which she relies. KCG employs 198 full-time workers in its Pennington Gap facility in Lee County. VCEDA assisted with funding for this project.

L A Corporation is a private company operating in Lebanon in Russell County. Since its creation in 1968, Lebanon Apparel has specialized in manufacturing quality uniforms and traditional clothing for the sewn products industry. One of the few remaining apparel manufacturing companies in the region, Lebanon Apparel has sought out new markets and opportunities, including non-apparel items such as pillow and mattress topper covers, placemats and table cloths and continues to employ a staff of 194 full-time employees. The company is known for its electronic cutting technology, real-time production control systems and especially its extensively cross-trained workforce.

Mountain Forest Products, LLC was created in 1999 and acquires, processes and sells wood products for the paper (chips) and power (biomass) industries from its Clintwood facility in Dickenson County. In December 2009, Mountain Forest Products announced an expansion that will lead to hiring of additional employees and allow the company to purchase machinery that helps recover parts of trees that once were left behind. VCEDA provided funding in the form of two loans for this project and its expansion. The company currently employs over 23 employees and hopes to add more in the near future.

Northrop Grumman will be adding 60 high-tech jobs this year, bringing employment to 200 at its Southwest Enterprise Solutions Center located adjacent to CGI's facility in the Russell Regional Business Technology Park in Lebanon. Both Northrop Grumman and CGI held ribbon cuttings for their new technology centers on Dec. 12, 2007. Their decisions to locate in our region have sparked community involvement and planning to provide the workforce to fill the information technology jobs required. VCEDA provided \$1 million in funding for the University of Virginia's College at Wise, Southwest Virginia Community College, and Mountain Empire Community College to assist with training.

OnePartner operates the Advanced Technology & Applications Center (ATAC) in Duffield in Scott County. This center is the only commercial data center in the U.S. certified by the Uptime Institute with a Tier III rating. At the forefront of electronic medical records technology, OnePartner is affiliated with Holston Medical Group, one of the largest health services corporations in the area. VCEDA assisted with funding for the OnePartner data center.

Pemco Corporation, located in Bluefield, VA in Tazewell County, has been in business for more than 40 years. The company designs, manufactures, and integrates electrical distribution and control equipment, climate-controlled equipment enclosures, medium and high voltage switch gear, mining and industrial power supplies, transformers and AC reactors. VCEDA has provided loan funding to this company for several expansion projects over the years.

Pepsi Cola Bottling Co. of Norton, founded in 1914 and headquartered in Norton, Virginia, provides beverage products throughout the region and has 50 full-time employees. In 2003, VCEDA provided a loan to help the company locate a sales and service support and distribution center in the Wardell Industrial Park in Tazewell County.

Pyott-Boone Electronics, Inc. is a private company located in Tazewell, VA. The company has more than 200 employees who specialize in military, commercial and industrial contract manufacturing and provide assemblies at the highest workmanship levels in existence today. Pyott-Boone Electronics was established in 1971 to supply the U.S. coal mining industry with the most technologically advanced communication and monitoring systems available. The company moved into its present building located on Wittens Mill Road in Tazewell in 1973 and has grown from a handful of people to one of the largest employers in Tazewell County. In 1977 the company was sold to the Fetterolf Group in Somerset, PA and continues to operate under their direction. The company also manufactures products and assemblies for prime defense companies. VCEDA assisted with funding to this company for expansions.

Serco North America, Inc., formerly SI International, is a leading provider of professional, technology, and management services focused on the federal government, and operates a customer contact center in Clintwood in the Dickenson Technology Park. The Clintwood facility is responsible for handling questions from members of the Federal Retirement Thrift Investment Board, and employs 144. Serco Inc. is part of an international service company with employees around the world. VCEDA provided funding to assist with the construction and equipping of the facility that is now occupied by Serco in the Dickenson County Technology Park.

Sykes Enterprises, Inc., Grundy, VA is a global leader in providing outsourcing solutions and services to Fortune 1000 companies around the world. Sykes has two operations in the coalfield region, and the Grundy facility, with over 200 full-time employees, is the first business to locate in the 3,000-acre Southern Gap Business Park in Buchanan County. VCEDA provided funding to assist with the location of this project.

Sykes Enterprises, Inc., Wise, VA - This was the first Sykes facility to locate in the coalfield region. This Sykes facility is located in the Lonesome Pine Business and Technology Park in Wise County and employs 500 full-time workers. VCEDA provided funding to assist with their location.

Tadano Mantis Corporation - The Japanese crane manufacturer, Tadano, purchased 100% of the stock of the U.S. telescopic crawler crane manufacturer, SpanDeck Mantis, on December 22. SpanDeck started making cranes after acquiring rights to the Turtle telescopic-boom crawler crane in 1979. But in the past few years, telescopic crawler cranes have caught the attention of larger crane manufacturers in the USA and Europe, and Asia as well. The Richlands, VA facility currently employs over 70 workers.

TECO Coal/Clintwood Elkhorn Mining - Headquartered near Biggs, KY, in Pike County, Clintwood Elkhorn Mining Co. has both underground and surface mining operations. The Hurley, VA operation in Buchanan County has five underground mines and supplies high-volatile metallurgical coal, as well as steam products. TECO Coal is the parent company.

VFP, Inc. has provided quality prefabricated structures to the telecommunications, power, and modular building industries since 1965. VFP's manufacturing facilities occupy over 200,000 square feet in two buildings in Duffield in Scott County, where 160 are employed. VFP shelters protect critical equipment in all 50 states and around the world on all seven continents. VCEDA assisted with funding for this project.

Virginia Employment Commission employs 32 full-time and 41 part-time employees in its customer contact facility in the Buchanan Information Park in Grundy. This center was among the first facilities outside of Richmond to handle employment questions and processes online and over the phone. The Grundy facility handles an average of 2,400 calls per day.

West River Conveyors & Machinery Co., Inc. is a private company that manufactures belt drives, conveyors, conveyor parts, reducers, gearboxes, starter boxes, and tail sections for various industries including the quarry and mining industries. West River was established in 1984 and is located in Buchanan County where the company employs 35. VCEDA provided funding to assist this company.